



# Flexi Gas cc

COMPANY PROFILE

Suppliers of LP Gasses to Industrial, Commercial and Domestic companies, as well as suppliers of Industrial Gasses.



<b>Company Name:</b>	Flexi Gas cc
<b>Company Registration no:</b>	2011/049776/23
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<b>Physical Address Yard:</b>	290 Sirdar Road, Clairwood
<b>Postal Address:</b>	PO BOX 21627, Bluff, 4036

## COMPANY HISTORY

Flexi Gas cc is an approved Easigas distributor with 26 years of LPG history and experience behind us.

## WHAT WE DO

Suppliers of Lp Gasses to Industrial, Commercial and Domestic companies, as well as suppliers of Industrial Gasses.

## LP GAS

*Liquefied petroleum gas, also called LPG, LP Gas, liquid petroleum gas or simply propane or butane, is a flammable mixture of hydrocarbon gases used as a fuel for cooking, heating, commercial appliances and vehicles. When specifically used as a vehicle fuel it is often referred to as auto—gas. LPG is prepared by refining petroleum or "wet" natural gas, and is almost entirely derived from fossil fuel sources, being manufactured during the refining of petroleum (crude oil), or extracted from petroleum or natural gas streams as they emerge from the ground. It was first produced in 1910 by Dr. Walter Snelling, and the first commercial products appeared in 1912. It currently provides about 3% of all energy consumed, and burns relatively cleanly with no soot and very few sulfur emissions as its boiling point is below room temperature, LPG will evaporate quickly at normal temperatures and pressures and is usually supplied in pressurised steel vessels, normally called LPG cylinders. They are typically filled to between 80% and 85% of their capacity to allow for thermal expansion of the contained liquid. The ratio between the volumes of the vaporised gas and the liquefied gas varies depending on composition, pressure, and temperature, but is typically around 250:1. Large amounts of LPG can be stored in bulk cylinders and can be buried underground.*



## **INDUSTRIAL GAS**

*Industrial gases are a group of gases that are specifically manufactured for use in a wide range of industries, which include oil and gas, petrochemicals, chemicals, power, mining, steelmaking, metals, environmental protection, medicine, pharmaceuticals, biotechnology, food, water, fertilizers, nuclear power, electronics and aerospace. Their production is a part of the wider chemical Industry (where industrial gases are often seen as "speciality chemicals". The principal gases provided are nitrogen, oxygen, carbon dioxide, argon, hydrogen, helium and acetylene; although a huge variety of gases and mixtures are available in gas cylinders. The industry producing these gases is known as the industrial gases industry, which is seen as also encompassing the supply of equipment and technology to produce and use the gases.*

## **MISSION STATEMENT**

Flexi Gas strives for excellence in customer care and relations, we strive to uphold a high level of service. Work hard, work smart.

## **BUSINESS STRATEGY**

Flexi Gas plans on targeting the low = lying area (Locations), restaurants, takeaways, factories and setting up smaller dealers within KZN by sending out reps to market our product. We plan on being competitive by offering better rates, services such as technical support and speedy delivery.

## **PRODUCTS**

Suppliers of Lp Gas and LP Gas equipment.

## **SERVICES**

Flexi Gas mainly collects empty cylinders from customers and replaces them with full cylinders. We also offer gas installations and technical services as well as maintenance on installations and gas equipment.

## **BUSINESS COMPETITIVENESS**

Competitive pricing, customer care, fast and efficient delivery.

## **STRUCTURE**

Flexi Gas is owned by Martin Mienie (A technician with 26 years' experience in delivery, installations and services of which was at 'Mr Gas' and contracting for Easigas and partner William Spykerman.

